



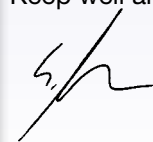
Winter 2017-18

Happy New Year & welcome to our first 2018 newsletter, 2017 proved to be another year of growth at Gelder Group. 2018 looks like it's also going to be a busy one. I'm writing this in January and we've already implemented a divisional re-structure, opened a new office and picked up an award, a good start!

June 2018 sees Gelder Group complete its 30th year in business, quite an achievement, but before we put any effort into celebrating that, in March we will be launching our Vision 2020, a blue print for how we see and want the company to look, feel and operate come the end of the decade. Thank you to our various 2020 teams for all your hard work and effort to date in putting the plans together.

As always, many thanks to all our customers, suppliers, staff and supporters for your continued support. I hope you managed to get 2017 over the line with no hiccups and that 2018 proves to be a great year for you.

Keep well and best wishes,



Steve Gelder MBE
Chief Executive Officer



First Construction Career College students start their Gelder Apprenticeship

Part of the Group's 20 by 17 Vision, which was launched back in 2014 by HRH the Princess Royal, was to create the UK's first ever Construction Careers College. This is now a reality, a partnership with Lincoln College operating out of their Gainsborough Campus. We are therefore delighted to see this investment come to fruition with the appointment of our first Career College students, Jack Jarvis and Sandis Kupreicik (pictured), who are both starting apprenticeships in bricklaying with the company.

On the appointment construction Director Dave Gladwin commented "This is a significant milestone. We have made a commitment to double our apprentice intake to 70 over the next three years, so being able to recruit work-ready students who have completed the basics at the Career College helps us massively with this commitment".



Pictured: Left to right: Jack Jarvis, Dave Gladwin, Sandis Kupreicik, Steve Gelder, Michelle Guest and Nicola Hall

New Directors



We are pleased to announce the appointment of Arran Fullwood and Louisa Sharpe to the Board of Directors of Gelder Ltd with effect from the 1st January 2018.

Arran Fullwood joined the company in 2007 as a Trainee Management Accountant. Since then he has become fully qualified having passed his CIMA qualification, and has now been promoted from Financial Controller to Finance Director. Arran will now have overall control and responsibility for all financial aspects of the company.

We are also delighted to announce the promotion of Louisa Sharpe to Director of Insurance Repair and Renovation. Louisa joined the company in 2007 as a Claims

Coordinator and has advanced through progressively more responsible positions and has held the role of Head of the Division for the last four years.

On the appointments Gelder Group's CEO Steve Gelder commented "Arran and Louisa perform critically important roles at the Company. They are already part of our Senior Management Team, heavily involved in our '2020 Vision' and command much respect from their teams and colleagues. I am delighted they've accepted their new titles, roles and responsibilities, demonstrating their commitment to the future of the company.

North Sea Observatory's progress is seen by local residents

A new iconic building on the seafront at Chapel St Leonards is almost ready to be handed over to our clients 'Lincolnshire County Council'. The facility constructed by Gelder Group will have fantastic uninterrupted views of the dunes, beach and North Sea and is the UK's only purpose designed marine observatory. February will see it open to the public who will be able to enjoy the perfect vantage point for views of this spectacular part of the Lincolnshire coastline.



On the project Major Contracts Director Kevin Manterfield commented "This has been another very technical and challenging build so well done to the team. As you can see from the photo, the end result is spectacular".

Pictured left: A local resident gets a sneak preview of the new iconic marine observatory!



Pictured: The North Sea Observatory viewed from the Chapel St Leonards beach

Gelder Group recognised amongst Lincoln businesses for its contribution to education

Gelder Group have been recognised by the Education and Business Partnership (EBP) for its "fantastic support in making sure students gained knowledge of the construction trade". On the award CEO Steve Gelder commented "It's a well-known fact that there is a huge skills shortage in the construction industry, we are committed to training the next generation so it's nice to pick up an award in recognition of our efforts".

Pictured: Steve Gelder was presented with the award by The EBP's chief executive, Elaine Lilley, and James Pinchbeck, marketing partner at Streets Chartered Accountants.



Gelder step in to help 'Hull for Heroes' charity

Gelder Group were happy to step in and help deliver donated goods for the 'Hull 4 Heroes' charity when transport proved a problem for an insurance policy holder. The company is carrying out works on her property following an escape of water. 'Hull 4 Heroes' provide housing and support for military veterans who find themselves in difficulty following service in the armed forces.



Pictured: Mrs Hewitt (centre) with Chris Kent and John Rowley

New management structure and new offices for FMB Department

Following a very successful 2017 for our Facilities Maintenance and Building Department, with an order book approaching £10m and a forecasted 40% increase in sales during 2018, the existing management structure has been both strengthened and formalised with several new roles being created. The structural change also coincides with a new regional office opening in Sheffield. On the expansion Dave Gladwin, Construction Director, commented "The Department's rapid expansion is testament to the team's skill and dedication. It has adapted exceptionally well to its increased workload leading to this change in management structure and the opening of a new office in Sheffield". The new office, located on Magna Business Park, will see the Sheffield team grow from 10 – 14 staff during 2018. James Flintham, Commercial Manager commented "We've been steadily increasing our market share in the Yorkshire region and made the decision to open a Sheffield Office in 2016 as we saw a gap in the market". Gelder Group have already completed a number of significant projects across the city including Lidl stores in Darnall and Southey Green and the refurbishment of an apartment complex on Bailey Street.



New Senior Team within the FMB Department (left to right): Shane Ormiston - Senior Quantity Surveyor, Kate Brown - Office Manager, Joe Allmond - Senior Contracts Manager, James Flintham - Commercial Manager

SAVE THE DATE:

Celebrate 30 year in business with us in June and attend the Lincolnshire Show as our guest, more details to follow.

