



Summer 2008

Hello and welcome to our Summer newsletter.

The power of the press is an amazing thing. At £14.3 million the Gelder Group's first 6 months sales are 30% up on the comparable 6 month period of 2007. We have an order book in excess of £15 million, enquiries are well above average for this time of the year and the opening of our 2nd regional office (see attached and opposite) has been extremely well received by both new and existing clients; and yet I cannot stop worrying about the state of the economy, something I can do absolutely nothing about.

Perhaps we will get another earthquake to cheer me up! In the meantime thank you as always to all our customers and suppliers, our mix of sales and the tightening of expenditure in certain areas of the Group is keeping us on the front foot and seeing us increase our market share. I hope that the current trading conditions are also enabling you to seek out new opportunities.

Very best regards, please do not let the current gloom surrounding the economy make you too depressed.



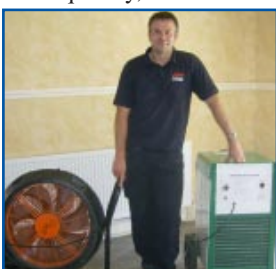

Steve Gelder MBE

Drying Division Introduction

In response to our Insurance, Repair & Renovation Division's clients wishes for us to move more towards providing a *one stop shop* for insurance building claims a new Drying Division has been created.

£175,000 of investment has been made into Gelder Drying, providing vehicles, specialist training and equipment.

Several insurance clients are already piloting the new service which enables water or flood damaged properties to be re-occupied more quickly, at the same time reducing costs and confusion to policy holders by having one less supplier involved in their restoration project.



Pictured: Newly qualified Drying Technician, Andy Hill (certified in water damage restoration) with some of the new drying equipment.

New Regional Office Opens

On Monday 23rd June the Gelder Group's third Regional Office opened its doors for the first time. The 3,600sq foot unit is located in Kettering and has opened up additional trading areas which have the potential to bring the company in to contact with 5 million new customers. A copy of our trading area map is attached (electronic copies can now be downloaded from our website).

Maintenance contracts for this new office have already been secured with Weetabix and the Environment Agency, which both have premises located nearby. Meetings are currently taking place with a host of Insurance companies and Loss Adjusting networks as the group expands its ever increasing Insurance, Repair and Renovation Division into the new trading area.



Pictured (left to right) the new Kettering Management Team Bill Gilsenan, Central Midlands Divisional Manager; Paul Green, Insurance Surveyor; Nadine Purcell, Insurance Coordinator; Jim Storey, Senior Contracts Manager and Russ Curtis, Joiner / Supervisor

Charity Golf Day Raises £10,000

Gelder Group were the main sponsors of this year's Lincoln Golf Club's Captain's Charity Day held on the 11th June at the club's Torksey course.

Over £10,000 was raised and equally divided between the Lincolnshire & Nottinghamshire Air Ambulance and the local branch of the N.S.P.C.C.

The Gelder Group entered two teams in the event, both coming in with a commendable 88 points.



Pictured left to right: Mike Timson, Gelder Group; Russell Cunliffe, Finance Director Gelder Group; Gary Finn, Senior Partner, Thornton Firkin, Adrian Sail, Chartered Surveyor Strawson Holdings.

Major Contracts Completed

Nuffield Hospital

June saw the completion of a £1.4 million, 18 month contract, which included a new single storey extension to form a new main entrance / reception & office, staff changing areas and the installation of a new lift. This was followed by the refurbishment of the existing operating theatres, the installation of waste storage areas & resurfacing of the car park area.

The hospital staff were so pleased with the works carried out and the management of the project by Site Manager Lloyd Piper that they threw him a leaving party, attended by over 60 hospital staff.

Andrew Davey (Executive Director of BMI Lincoln) commented 'The success of the scheme is down to Lloyd, well done. Thanks for everything and all the best for the future'



Pictured: Andrew Davey, Executive Director of BMI Lincoln with Site Manager Lloyd Piper.

Village Centre at Witham St Hughs



Works are now complete on the new village centre, which comprises shops and flats at Witham St Hughs near Lincoln.

The £1.5 million contract was managed by Site Manager Ian Elsey for clients Omnivale Ltd with project management by BWB from Nottingham, who were

delighted with the end result, commenting that 'Site Manager Ian Elsey's tweaking of the design information to make it all fit and control of the subcontractors ensured that a perfect result was delivered.'

Centre of Renewable Energy



Strawson Holdings has awarded the Gelder Group the Design & Build contract for a new £750k centre of renewable energy (CORE). The 32 week contract will incorporate all forms of green energy including a wind turbine for electricity production, solar panels, ground and air source heat pumps for heating and air conditioning, a biomass boiler, solar photovoltaic panels and rainwater harvesting.

Incorporated into the two storey building will be a training room to showcase the above technologies. CORE's aim is that this showroom of renewable energy solutions will enable individuals and businesses to make accurate, sustainable and cost effective decisions to reduce their carbon use.



CORE Artist impression

The Gelder Group's Design Manager, Matthew Carter (pictured) commented 'We are delighted that the Gelder Group has been chosen to deliver this cutting edge facility.'



Appointments



James Hill, 26, joins the Gelder Group as Group Environmental Officer. James graduated from Nottingham University with a degree in Environmental Biology. This is his first position in this field and his duties include a review of waste across the whole Group and investigating ways in which the Group can reduce further its carbon footprint.

Jim Storey, 49, joins the Insurance, Repair & Renovation Division's Regional Office in Kettering as Senior Contracts Manager. Jim was previously a Regional Installations Manager at a home improvement company and has over 25 years experience in the construction industry.



Diary Dates

Corporate Golf Day 10th September 2008

Walking Weekend 26th - 28th September 2008

Bonfire Celebrations Friday 7th Nov 2008

Contact us...

If you would like to receive further information about the Gelder Group and the services we provide please mail info@gelder.co.uk or telephone 01427 788837 to request an information pack.

Record Numbers Attend Gelder Camp 08

Inclement Weather and two cold nights did nothing to dampen the spirits at this year's Gelder Group camping weekend, held at the Cub and Scout Camp in Laughterton, Lincoln.

A record 138 staff, partners and children enjoyed the weekend, which included two very competitive games of rounders, a treasure hunt and



a hog roast along with various other family orientated events.

Senior Contracts Manager Mark Nugent and Saturday Boy Ashley Kent tend to the hog roast provided by 'Paula the Pig' one of the group own reared pigs

Chrissy Law is the Editor of this Newsletter which is published quarterly. If you have a story you wish to be considered for the next publication or should you wish to be added to our mailing list for future publications please email chrissy@gelder.co.uk or alternatively you can download our newsletter via our website.

