



Spring 2008

Hello and welcome to our Spring newsletter.

For a company that handles over 300 insurance related building claims per month, on a normal month there is nothing quite like an earthquake at the start of your financial year (see opposite) to give your sales a boost. The epicentre of the February earthquake was located less than 10 miles from our head office and in 6 seconds generated 6 months of sales for our Insurance, Repair & Renovation Division.

In our winter newsletter I commented that the predicted slow down in the economy would create many opportunities for us. This prediction is proving correct with industry problems and casualties enabling us to secure the services of high quality personnel. This is central to our decision to open up a new Regional Office, in Kettering, which will expand our trading area and bring us in contact with a potential 5 million additional customers; much more on this story in our summer edition.

As always a big thank you to all our customers, suppliers and employees for all your continued support. An especially big thank you to our Insurance, Repair & Renovation team for your efforts over the last ten months dealing first with the floods and now an earthquake.

I hope you enjoy this newsletter.



Steve Gelder MBE
Managing Director



Design & Build Orders

A £320,000 community building for New Life Fellowship at Kirton, £200,000 of refurbishment works at Middlecott School at Kirton and a £500,000 Energy Centre for Strawson Property at East Drayton have added £1 million to the Gelder Group's Design & Build order book.

Senior Estimator, Iain Cameron commented 'At the end of 2007 we made a conscious decision to develop our Design and Build Division and to actively seek new clients. Our Design Department is very capable and has all the latest CAD design equipment. A tremendous amount of investment has been made in this area of the business which is now beginning to pay dividends. We are absolutely delighted to have secured these orders'.

Earthquake hits Lincolnshire

Several million pounds of sales have been generated from damage caused by February's earthquake.

The quake struck in the early hours of Wednesday 27th February 2008 and was recorded as the strongest tremor experienced in Britain for over 25 years.

The epicentre of the earthquake was located in Market Rasen, which is approximately 15 miles east of Gainsborough; however the effect was felt as far as Wales, Scotland and London.

The earthquake measured 5.2 on the Richter scale and caused structural damage to hundreds of properties in surrounding areas, all of which fall into the Gelder Group's trading area.

The Gelder Group's Insurance Repair and Renovation Division received their first call at 3:05am on the 27th February, and have been pretty much flat out ever since. Coverage of the group's workmen attending damaged properties was shown on both regional and national news.



Pictured, Managing Director Steve Gelder during an interview for the BBC.

Charity Quiz Team Win

Representatives of the Gelder Group took part in a charity quiz night at Hemswell Court in aid of the George Henderson Lodge in Gainsborough, on Friday 14th March 2008. The Gelder Group's quiz team, "The Redlegs", were proud to not only take part but to win the quiz.



Quiz team member Tony Banks commented "The team was made up from a strange mix of geeks, gossip gurus and sports fanatics whom together put in a great performance to win the quiz. Everyone enjoyed the evening and the opportunity to raise money for the charity."

The event was organised by the "Lindsey Ladies" who are pleased to announce that nearly £1000 was raised on the night.

Major Contracts Completed

Housing Development

On Monday 11th February a residential development at Brumby Wood, Scunthorpe was handed over to our client Manor House Developments. The contract consisted of 24 domestic dwellings of semi-detached and link type houses of two and three storey height. The £2.5 million contract was completed in 13 months by our Major Contracts Team.



Pictured are Ross Davy and Daniel Snowden of Ross Davy Associates designers / project administrators together with Simon Hope, Site Manager.

Village Hall

On Friday 29th February 2008, Gelder Group representatives Kevin Manterfield-Ivory: Major Contracts Director and Gavin Parker: Contracts Manager attended the official opening of Nettleton Village Hall. Actor Ian Hogg carried out the opening ceremony with the assistance of Jo Parsons, Chair Person and Richard Alderson, Treasurer, of Nettleton Village Hall and Recreation Committee (Pictured right) The 22 week design and build project was managed on site by Richard Paton and in the office by Quantity Surveyor John Traves.



Quality Assurance

On Thursday 28th February 2008, the Gelder Group were externally assessed on their ISO 9001:2000 Quality Assurance Management Procedures. The assessment was carried out by John Longbottom of TUV UK. Major Contracts Director Kevin Manterfield-Ivory had the pleasure of informing Managing Director Steve Gelder that the group had successfully passed the assessment.

Senior Management Team

The Gelder Group's Business Development Team held their first meeting of 2008 at the famous Lloyds building in London. Managing Director Steve Gelder and Finance Director Russell Cunliffe provided commentary on 2007's financial results and presented 2008's forecasts. After lunch the group received a tour of the building before Squadron Leader John Peters RAF Rtd (pictured far right) presented to the team a motivational speech on his experience of being captured and tortured by the Iraqi Army during the first Gulf War.



Appointments



Bill Gilsean joins the Gelder Group's Insurance Repair & Renovation Division as Central Midlands Regional Manager. Bill previously worked in the home improvement industry as a divisional manager and has over 34 years experience in this field, 24 of which has been in senior management roles

Mike Johnson, 53, joins the Gelder Group as Group Training Manager. Mike previously worked in the security industry for Secom Plc as Regional Sales and Training Manager. He has over 25 years operational experience working with the construction industry and is dedicated to the training and development of people's skills



Ben Slack joins the Gelder Group as Senior Health & Safety Manager. Ben has worked as a health and safety manager for 10 years and has extensive expertise in designing and implementing health, safety, quality and environmental systems.

Investors in Education Award

The Gelder Group were pleased to attend the Investors in Education Awards Ceremony held at the Drill Hall, Lincoln on 27th March. The awards are an opportunity to recognise employers and show appreciation of their efforts in providing work-related opportunities to young people in education. Manager Tony Banks (left) represented the company at the awards and is pictured receiving the award for investment into training and education on behalf of the Group.



Group Invest Further Into Recycling

The Gelder Group's waste management company Greentech has seen a further £100,000 of investment with the purchase of a new 32 tonne roll on, roll off skip lorry (Pictured) and 20 skips. The delivery of the new lorry coincides with the Gelder Group being awarded its first major waste contract, processing waste for Jackson Building Centres head office in Lincoln.



Diary Dates

*Gelder Group
Caravanning Weekend 25th to 27th April 08
Gelder Group
Camping Weekend 13th to 15th June 08
Gelder Group
Walking Weekend 26th to 28th September 08*

Contact us...

If you would like to receive further information about the Gelder Group and the services we provide please mail info@gelder.co.uk or telephone 01427 788837 to request an information pack.

Chrissy Law is the Editor of this Newsletter which is published quarterly. If you have a story you wish to be considered for the next publication or should you wish to be added to our mailing list for future publications please email chrissy@gelder.co.uk or alternatively you can download our newsletter via our website.

