# ■■ Newsletter ■■



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# *Summer* 2007

#### WELCOME

As I write you wouldn't believe it from the weather but it is now mid summer, therefore a warm welcome to our summer

newsletter.

In our spring newsletter I reported that on the back of record orders, staff numbers had increased to over 200 for the first time. In this newsletter I am pleased to report that our record order book has been maintained and turnover for the first 6 months of 2007 is up by 40% on the same period in 2006. During June our sales hit £3.3 million. The first time the Gelder Group had raised over £3 million of invoices in one month. Staff No's now top 250 and a further 20 vans have been added to the fleet which now totals 135. There is a real buzz around the Group at present, long may it continue. Thank you as always to our customers and staff for your continued support, without which our existing adventure would not be possible.

I hope you enjoy this newsletter.





Steve Gelder MBE Managing Director

#### MD receives MBE

On 15<sup>th</sup> May 2007 HRH Prince Charles presented Gelder Group's Managing Director Steve Gelder with his MBE, which was announced in the Queen's New Years Honours List.

Steve commented 'Receiving my MBE from Prince Charles was a very proud moment for me' HRH said that 'He hoped my honour would spur myself and the Gelder

Group on to greater things and he hoped I would not retire'. I told him that I would not and that we would keep expanding the business and employing more people.



## **June Floods**

The Gelder Group's Insurance Repair & Renovation division has benefited from the record rainfall in June. Whilst other divisions of the Group struggled with progress due to the appalling weather conditions the Insurance, Repair & Renovation division received the equivalent of 6 months work during the 14 days following the

heaviest rainfall on Monday 25<sup>th</sup> June 2007.

Pictured is one of the flooded properties visited by the division's surveyors along with a few of the 130 dehumidifiers and air movers purchased by the Gelder Group's stores department to assist with the drying process.



#### Specialist Division Doubles Workforce

Due to growing demand for its services, the Gelder Group's Structural Solutions Division has put a further eight staff through training to become Helifix approved installers.

The Helifix system is used to cost effectively restore structural integrity to buildings and structures where the masonry has failed. The division is receiving ever more enquiries from insurance companies and local authorities for its services.

The Gelder Group's Structural Solutions Division, which covers the whole of the East Midlands, can now call on 16 approved in-

stallers to carry out structural repairs using the industry renowned Helifix System, making it one of the largest installers in the country.

Pictured are the Group prior to receiving practical training from Helifix Training Manager Brian Atkinson.



#### Group Recycles Own Waste

The Gelder Group is pleased to announce the development of a new company, Greentech Waste Management Services, to process and recycle waste produced by the organisation.

The Gelder Group produces over 3000 tonnes of waste per year and the aim is that 80% of this will be re-cycled by 2008.

Pictured is the first skip lorry liveried up with the new companies details, delivering one of the first of 2000 skips that are used annually by the Group.



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#### Lincolnshire Show

The Gelder Group were once again pleased to take part in the Lincolnshire Show. This year's was the 123<sup>rd</sup>. The Group welcomed employees, customers, suppliers and family to join them over the



two day event. The hospitality marquee which held a prominent position adjacent to the central ring was shared with Accountants Streets & Co with catering provided by the Cross Keys Country Inn & Restaurant and entertainment later in the day by 'Mick the Sax'. The two days were a great success and even when the rain hit at the end of the second day, spirits were still high among guests into the early evening and there were more than enough Gelder umbrellas to go round!



#### Gelder Camp 2007

This year's Gelder Camp was enjoyed by over 100 members of staff, partners and families. The annual event which took place in early June (before the flooding) at Laughterton was a great success with the sunshine lasting all weekend.

Campers enjoyed both a fish and chip supper and a generous barbecue in the evenings alongside entertainments laid on by staff members. Adults enjoyed the bar inside the main mar-

quee whilst the children enjoyed the traditional pub games such as pool and darts.

The Saturday morning Treasure Hunt organised by resident pirate Stuart Moody, got spirits high. Activities included sports such as football, netball, bike rides and two rounders matches between rival teams the blues and reds.



Treasure Hunt Winners - Adam Cunliffe, Ben Everret, Radley Cunliffe and Harry Gelder.

#### Record Order Book Maintained

May was a good month for the Gelder Group's Major Contracts Division with £6.1 million of orders being received. The largest of which is a £2.3 million 64 week contract to provide new teaching facilities at Banovallum School, Horncastle. Also awarded was a £1.4 million 36 week contract to construct shops and flats at Witham St Hughs for Strawson property Group.

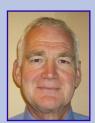
Other contracts included 11 bungalows for Acis Housing Association, a £500,000 teaching facility for North Lindsey

College, Scunthorpe and an 8 bedroom nursing home extension at Heighington.

Major Contracts Director Kevin Manterfield (pictured) commented that he was delighted with the new orders commenting that the division had maintained an order book of over £10 million for 5 consecutive months. Forward orders for the Group as a whole top £16 million.



# Appointments



Tom Graham, 58, joins the group as Facilities Manager. Tom previously worked as a driver for Redcliff Shipping International, which transports goods for the M.O.D and Police, previous to that Tom worked for the Greater Manchester Police for 30 years, with his last position being a Police Inspector.

Scott Froggatt, 38, joins our Insurance, Repair & Renovation Division at our North Midlands Office. Scott has spent the last three years running a small building company, before that he worked as a site supervisor for a local builder.





Richard Stringer, 43, joins our Head Office as IT Technician. Richard recently graduated from Hull University with a Degree in Computing. He previously worked as a Collection Manager for Parcel Force.

#### Contact us...

If you would like to receive further information about the Gelder Group and the services we provide please email info@gelder.co.uk or telephone 01427 788837 to request an information pack.

### Work starts on Cathedral

The Gelder Group's Major Contracts Division are assisting Lincoln Cathedral's own works department with the construction of a new toilet block in the courtyard to the south of the cloisters.

The courtyard is completely enclosed with the only way of transporting materials being to lift them over the existing buildings and into the courtyard. Scaffolding has been erected along one side of the cloister roof with a lift at each end for hoisting and lowering materials into position.

Gelder Group Major Contracts Director Kevin Manterfield stated that it was

a privilege for the Gelder Group to be assisting the Cathedral's own works department on this new project which would increase the footprint of the of the cathedral for the first time in a century. Pictured are bricklayers Ken Welbourne and Bob Twell erecting one of the block walls which will be clad in stone by the cathedral's own works department.



#### Congratulations to...

Congratulations to Accounts Supervisor Vicky Bradshaw and Stores Assistant Paul Steels who married on the 17th of May 2007 at Sanibel Harbour Resort in Florida Celebration continued upon their arrival back to England with a reception held at Welton Village Hall.

Chrissy Law is Editor of this Newsletter which is published quarterly. If you have a story you wish to be considered for the next publication or should you wish to be added to our mailing list for future publications please email chrissy@gelder.co.uk

