



## Autumn 2015

Hello and Welcome to our Autumn Newsletter,

The day after Dad's funeral I woke to the sound of his voice saying "Get up boy, it's time to get on with it". It was the most surreal spiritual experience of my life.

I was in unknown territory, I wasn't really sure how I'd be emotionally, I'd never lost a parent before so to be told to "Get on with it" was a great mandate and I am, or more to the point - we are.

The skills shortage is really beginning to bite and as a consequence demand for our services has never been greater. Enquiries are running at record levels, sales are up, clients are negotiating to give contract certainty rather than using traditional tendering methods and we are welcoming on board some fantastic new major clients such as Land Securities and Lidl (see below and over).

There is a real buzz developing around the business and on a personal note I am feeling much better than I have for quite some time.



Thanks to everyone, customers, staff and suppliers alike for your support; and Dad don't worry - I am getting on with it!

Best Regards



Steve Gelder MBE  
Chief Executive Officer

## Exciting New Project for Major Contracts

Gelder Group's Major Contracts team are pleased to have been appointed to deliver the new £1.7m Coastal Observatory building for Lincolnshire County Council at Chapel St. Leonards.

The completed building will include public toilets and restaurants and is expected to support over 50 local jobs.

On the project, Contract Manager, David Baines comments "The building will be managed using Building Information Modelling (BIM) allowing the completed project to be visualised in 3D well before building work has finished" adding "It's a very modern design and the team are looking forward to the challenges the project will present".

Works on the 52 week project will commence in early 2016.

Jon Cook and Stacy Skeates are the Gelder BIM professionals, BRE trained and ready for the 2016 Government roll out when, from April, all public construction projects will be delivered to minimum BIM level 2 requirements.



*Internal visualisation of the new observatory.*

## New Client Lidl

New clients Lidl have engaged Gelder Group to undertake their refurbishment work to several East Midlands Stores. The refurbishments range from creating on-site bakeries to installing new wine racks. Senior surveyor John Rowley, who is overseeing the first project in Netherfield, Nottingham, comments "This is a fantastic project to undertake and we are looking forward to getting on site. The brief is certainly challenging as the store will remain open so our aim is to guarantee that normal customer services are not interrupted during the work".

*Pictured: Lidl store in Netherfield, Nottingham*



## Netto and Poundworld completed and open for Business

Lincolnshire's first ever Poundworld joins Danish supermarket chain Netto on the Lindis retail park, Tritton Road, Lincoln which has just been completed and handed over by our Major Contracts team. The £1.2m contract is the Gelder Group's first for LandSecurities and has already led to further work.



## CEO Addresses Staff Team and Rewards Long Service

On the back of feedback from our 2015 staff survey our communications team decided to put CEO, Steve Gelder, on the spot with a set of Q & A events around the business. On these engagements Steve comments "Our staff survey revealed we had a few things to work on, communication being one, so anything I can do to improve this I'm happy to do". The communications team gathered questions

from around the Group which were put to Steve anonymously.

Feedback has been extremely positive and the events will be repeated in 2016. The Q & A sessions were preceded with length of service awards for staff who have achieved 5, 10 and 15 years of service.

*Pictured right: Head Office Q & A*

*Pictured left: 1st set of Long Service Award Presentations*



## New Fleet of Vehicles are Rolled Out!

The first seven of twenty new vans have been delivered and branded in our new company logo. The vehicles are being equipped with roof racks and internal fittings before being delivered to the relevant departments for use. On the new vehicles, fleet manager Dave Leak comments, "This now brings our fleet of Transit vans up to around 130 so we are certainly busy in the garage keeping them all in working order and looking great".

*Pictured: New vans, lined up and ready for action!*

