



Winter 2011

Happy New Year to all our readers.

2012 will see the Gelder Group commence its 25th year in business, a remarkable achievement when you consider that over 80% of enterprises fail inside the first three years and during the past two years over 5000 building related companies have failed, approximately 50 per week and that statistic is set to worsen in 2012.

Failures in the marketplace are presenting many opportunities; clients are quite rightly shying away from companies that do not deliver excellent service or have poor credit ratings, enabling us to take more market share. Interestingly our new Birmingham and York offices have both started the year strongly, major contracts orders and enquiries are well up on this time last year and we are awash with land acquisition opportunities.

For some 2012 will undoubtedly be a miserable year, for Gelder Group, as we commence with our 25th year in business, I expect us to have a great year.



As always, best wishes to all our readers, customers and suppliers. I hope you enjoy this newsletter and I hope you have a great 2012.



HRH Princess Royal Opens New Refurbished Citizens Advice Bureau

HRH the Princess Royal, Princess Ann (pictured) who is patron to the Citizens Advice Bureau recently visited the Bureau in Sleaford, Lincolnshire to view the refurbishment work completed by the Group.

Challenges of the project were continuity of services for customers and staff whilst relocating communication services, completing decorations, electrical and flooring works but the project was completed to budget, on time and ready for the Royal visitor.

PICTURED:
HRH Princess Ann speaking at the Bureau opening.

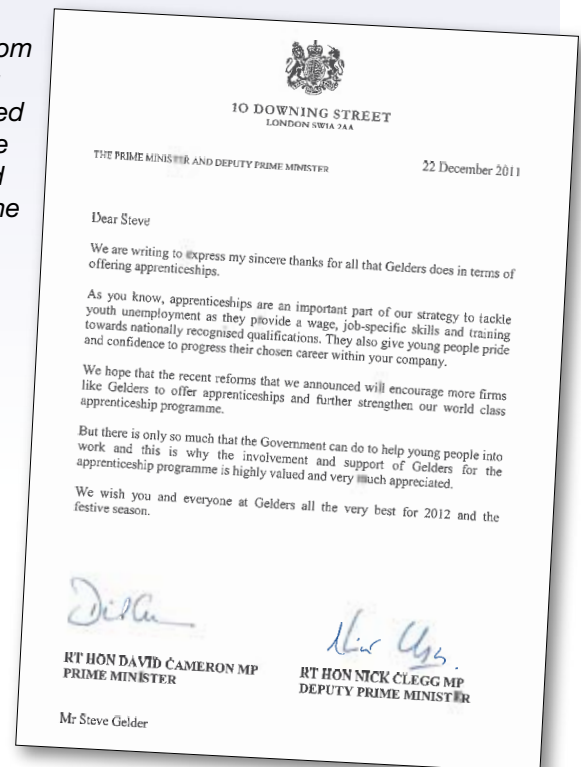


Group Receives Recognition from No.10 Downing Street

A thank you letter signed by both the Prime Minister, David Cameron MP and his coalition Deputy Prime Minister, Nick Clegg MP for the work Gelder Group do with apprentices greeted managing director Steve Gelder on his return from the Christmas break.

On receiving the letter, Steve comments "it's great recognition, we have over 30 apprentices which equate to about 10% of our staff, our training academy is a licensed Apprentice Training Agency (ATA) plus three of the Group's four Directors started life as apprentices", adding "As a company we are great advocates of apprenticeships and I personally promote them at every opportunity but even so, I did not expect to receive such a letter from either David Cameron or Nick Clegg".

PICTURED:
The letter from 10 Downing Street, signed by the Prime Minister and Deputy Prime Minister.



Estimator's New Arrival



Congratulations to estimator Ben Taylor who's son George Taylor was born on 2nd January 2012 weighing 8lb 4oz.



Group Virtual School Now Open

The Group's 'Virtual School' was officially opened on the 18th January 2012 by David Way, Executive Director/Chief Operating Officer for the National Apprenticeship Service (pictured 3rd from right).

This new investment is the start of a revolutionary training programme for Gelder Training where children from the surrounding area who are not in mainstream education will attend the virtual school to complete their studies whilst benefiting from employer engagement activities such as work experience. Preparing the youngsters for an Apprenticeship and the world of work is a key part to the personal development learning programme for the school. Apprenticeship Development Manager Adam Ellwood comments, "This is an exciting new project for the Gelder Group, we are proud to help the children with their future education in an environment which suits them best."



PICTURED left to right: Mike Johnson, Dave Thompson, Adam Ellwood, Steve Gelder, Jack Stroud, David Way, Gary Nixon, Karen Woodward

Company Achieves ISO14001 and ISO18001 Accreditations

After a successful stage 2 external audit the Gelder Group can now boast ISO accreditations for both ISO14001:2004 Environmental management and ISO18001:2007 Occupational Health and Safety Systems. Awards which will further enhance the groups existing ISO9001:2008 Quality Management Systems.

Quality Manager Ian Pickwell (pictured) commented, "A great deal of hard work had been carried out by the team and these awards will further enhance the high quality of services provided to all our clients".



Appointments



Nick Adkinson (38) joins the Gelder Group's IT department as Software Technician. Nick moved to Lincoln in 2009. He likes to help out in the community and is a volunteer with The British Red Cross and The Doris Banham Dog Sanctuary. Nick has worked and studied in IT for 12 years, and his role will be to develop new and existing database and software systems, alongside maintaining the Group's websites, and providing IT support.

Diary Dates

Gelder Camp 15, 16 & 17 June 2012

Contact us...

If you would like to receive further information about the Gelder Group and the services we provide please email info@gelder.co.uk or telephone 01427 788 837 to request an information pack.

£5million of New Orders Gives Major Contract's Division a Boost

A run of tender successes has given the Group's Major Contracts division a boost at the start of what promises to be a very tough year for the UK construction industry. Projects secured include the conversion of a disused church into a 16 bed hotel. A new £1million office block and our first ever contract for the National Trust - the conversion of a barn into a £500,000 indoor play area at Belton House (pictured), Grantham.

On the new orders Major Contracts Director Kevin Manterfield comments, "Despite the fact that tender prices remain very competitive we are seeing an increase in enquiries, which is encouraging, this, coupled with our recent tender successes puts us in a very positive mindset for the year ahead."



Belton House, Grantham; where the Group have secured a £500,000 project to convert a barn into an indoor play area for the National Trust.

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Hannah Grewcock is the new Editor of this Newsletter which is published quarterly. If you have a story you wish to be considered for the next publication or should you wish to be added to our mailing list for future publications please email hannah.grewcock@gelder.co.uk or alternatively you can download our newsletter via our website.

