■ Newsletter ■■



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Autumn 2011

Hello and welcome to our Autumn Newsletter.

Like many business leaders I have on occasion recently become distracted, worrying about Greek (and now Spanish and Italian) debt – something I can do nothing about. Maybe it's because my summer holidays were spent in Greece, not a great experience and it's not difficult for me to see why they got themselves in a mess in the first place. My worry now is that if 'Sergio' can't even remember to get up in the morning to man his towel station, how is he going to remember to pay his tax bill, which I understand is voluntary anyway!

As 2011 draws to a close our focus turns to 2012, by the end of this month all Gelder Groups eight divisions and six associated companies will have prepared their business plans for the year ahead. They will make for interesting reading.

Although looking forward in to 2012 can sometimes feel like looking into an abyss, we do on the back of some very strong 2011 performances, in better financial health than we have ever been in and very well placed to expand further our operations and take more market share. I am personally very excited about the challenges 2012 will bring.



As always best wishes to all our readers, customers and suppliers, I hope you enjoy this newsletter.



Steve Gelder MBE Managing Director

Views Heard...

The views of Gelder Group's MD, Steve Gelder have been put directly to Government with the Minister of Communities, Eric Pickles recently visiting Gainsborough and Health Secretary Andrew Lansley attending a lunch in London.

On the encounters Steve comments "I found Eric Pickles extremely charming and very focused on his localism bill. Andrew Lansley is pure class, a real smooth operator, a good listener and an

excellent speaker", adding "it's good for companies such as ours to ensure our voice is heard."

Eric's localism bill will have far reaching aspects that will affect all companies, Andrew obviously heads the huge department of Health, an important customer of ours and one of the few areas of Government that still has money to spend."

Xeric Completes Largest Heat Treatment in Europe

Group company, Xeric have successfully completed the largest pest elimination contract using heat, ever undertaken in Europe.



The scale of the project in Ireland meant that at times over 50 items of kit where running simultaneously delivering over 6.5 million BTU's of heat into a food processing factory that had suffered an insect infestation.

Xeric's equipment is widely used in the insurance industry for drying water damaged properties in about a sixth of the time of traditional methods but lately the kit has been used more and more in the pest elimination arena proving itself with many smaller contracts, especially with regard to bed bug infestations. Working with Ecolab, the world's largest pest elimination organisation, the success of this contract is expected to propel the system in to another league for commercial applications.



PICTURED: The Xeric team in Ireland



PICTURED LEFT – Steve (centre) with (left) Edward Leigh MP and (right) Health Secretary, Andrew Lansley.

ABOVE - Steve in discussion with Eric Pickles (centre) and Counsellor Burt Keimach.

Swan pays a visit to Group Head Quarters



One of the swans that have become resident at the Gelder Group's head office 15 acre environmental project, recently decided to learn more about the group's operations.

The Swan amused staff as it spent 45 minutes

wandering around before deciding that our garage offered the most interesting views and promptly sat down to watch proceedings.

Group fleet manager Dave Leak commented that since the environmental project has been completed he has received many visits from rabbits, has spotted a fox and on many occasions seen owls, but the swan was definitely a first!

Unfortunately for the swan it wasn't considered to be the safest place for it to set up camp and environmental officer James Hill was soon on hand to guide the creature back to our lake.

Gelder Group's Mike Johnson **Promoted to Chairman**

The East & West Midlands skills for growth forum have appointed Gelder Group Training Manager Mike Johnson as Chairman.





The Forum, which meets three times per year, assesses the current and future skills priorities for the construction industry, informing the national strategy for the industry's sector Skill Council - CITB -Construction Skills

Mike's first roll in his new appointment is to meet with Vince Cable, Secretary of State for Business, Innovation & Skills.

PICTURED: Mike Johnson

Appointments



Adam Ellwood (21) joins the group as Apprenticeship Development Manager, who will be operating our Apprentice Training Agency (ATA) and other related Apprenticeship opportunities within the company. He has been living in Lincoln for the past 3 years whilst completing his Degree at Lincoln University. Previous to this appointment Adam volunteered in the Training Academy for 3 months and for Lincoln's Youth Offending Team as a mentor whilst completing his studies.

Contact us...

If you would like to receive further information about the Gelder Group and the services we provide please email info@gelder.co.uk or telephone 01427 788837 to request an information pack.

Sunny Weather Prevailed at Gelder Group's 4th Annual Golf Day

A warm dry and sunny day greeted competitors at the Group's 2011 annual Golf Day held at Lincoln Golf Club's picturesque Torksey course.

Competitors were welcomed with bacon rolls and coffee on arrival, the Directors wives provided refreshments on the 10th tee and the day ended with a four course meal, presentation and talk by ex-European tour caddie, Belfry Head Professional and Golf Coach, Mark Pearson.

The weather made for some great scoring with Steve Mindham (pictured) of John Peberdy Partnership turning out the eventual winner with a superb stapleford score of 38 points of a 34 handicap



PICTURED: Steve Mindham (left) of the John Peberdy Partnership receiving his 1st Prize trophy from Mark Pearson.

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Dawn Peel is the Editor of this Newsletter which is published quarterly. If you have a story you wish to be considered for the next publication or should you wish to be added to our mailing list for future publications please email: dawn.peel@gelder.co.uk