



Spring 2010

Hello and welcome to our Spring newsletter.

We are now well in to 2010 and I'm pleased to report that the Gelder Group has successfully negotiated the first 3 months by recording record sales for a first quarter of £8.15m, up 14% on the corresponding 2009 period. This at a time when national construction output fell 12% - a fantastic achievement.

In addition to the above we have just made a significant investment in two new entities (see below) which, on the back of a Royal Visit (see over) will be launched in June. All part of our strategy to reduce our reliance on capital spending Government projects which will surely reduce following the election.

We are not out of the woods yet, pretty much all economic forecasts make grim reading for our sector of the economy but we do have an incredibly loyal customer base, workforce and collective team spirit that leaves us better placed than most to take advantage of the opportunities that arise. Because of this I expect us to increase further our market share and sales through 2010.

To all our team, well done for your efforts, thank you customers and suppliers for your continued support. I hope we can keep up the momentum generated and I hope you enjoy this newsletter.




Steve Gelder MBE
Managing Director

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New speed drying equipment with a retail value of £1m has been purchased by the Gelder Group as part of its investment in to the development of the successful drying and disaster response operation. Two new companies, Xeric and Home and Dry are being formed and will be launched on a national basis on 17 June 2010.

More details of this investment will appear on our website shortly and in future additions of the newsletter.

New NHS Framework Secured

Gelder Group's Small Works and Maintenance Division have been successful in securing a £1m, 3 year framework agreement with Lincolnshire Partnership NHS Foundation Trust and Lincolnshire Teaching Primary Care Trust.

The works are being managed by Contracts Manager, Pat Richmond, (pictured) and involve planned and proactive building maintenance repairs, along with a 24/7 call out service for both clients.

Gelder Group's East Midlands Divisional Manager, Paul Massam, commented "to be awarded the opportunity to service a client such as this is a credit to the department. It dovetails perfectly into our existing work streams and we look forward to providing the NHS with a high level of service".



Top Gear's Original Stig Presents Award

For the second year running, Gelder Group have been awarded the Lincolnshire and Rutland "Large Employer of the Year" title for its commitment to apprenticeships.

The Awards Ceremony was hosted by Lincs FM presenter, John Marshall, with presentations made by Henry Inman, Employer Services Director of the National Apprenticeship Service, East Midlands and Perry McCarthy, Top Gear's original Stig.

Gelder Group has more than 20 apprentices on its books and has helped the "Entry to Employment" organisation many times over the past couple of years. Training Manager, Mike Johnson, commented "the firm had continued to invest in training, despite the recession" adding "we believe that apprentices are the lifeline to our company's future growth".



Pictured receiving the award is David Kitching (Centre), Gelder Group's Assistant Training Manager, Perry McCarthy (left) & Henry Inman (right).

£6m Project Remains on Schedule

Despite January's sub-zero temperatures, Gelder Group's largest ever project, the 2 year, £6m refurbishment and remodelling of the Lincoln Co-op's Birchwood Shopping Centre remains on target for a 2010 completion.

Phase 1 was completed to programme which allowed the phase 2 demolition of existing retail units to take place and allowing the foundations to the new retail units and 18 one and two bedroomed apartments to be commenced.

Project Manager, Brian Saville stated that "it is a real challenge having to carefully co-ordinate the works to ensure that the existing retail units remained open throughout the project".



Pictured - an aerial shot of the development taking shape.

Royal Visit

Five years after HRH Duke of Gloucester's 2005 visit to Gelder Groups offices to open the then new office wing, stores and car park, he's returning on Thursday 17 June 2010 to carry out similar duties, opening the Group's 15 acre environmental project and a further wing of offices.



Pictured - the new office development taking shape.

The office development has been brought forward due to the visit and Project Leader Matt Salton commented, "there's nothing quite like a Royal Visit to focus you on the job in hand, during the past four weeks we have installed a 6000 sq ft car park, topped 1.5 miles of paths with carboniferous limestone, demolished 1700 sq ft of old barns and are well on the way to completing 1100 sq ft of additional office space".

Century Re-Branding Complete

The rebranding of Gelder Group's Plumbing, Heating, Mechanical and Electrical Division is now complete with the arrival of 10 new livered vehicles.

Born out of the Group's in-house Plumbing and Heating Division, Century has been operating from its new Aisthorpe base since January 2009 as a standalone legal entity.

The new identity and separation of Century has enabled it to market to its own external customers, whilst at the same time develop its engineer's skill base to cope with the ever changing requirements of the Plumbing, Heating, Mechanical and Electrical Industry.



Pictured - The Century Management Team and Engineers with their new vehicles.

Appointments



Dan Price, joins the Group as Software Technician after recently graduating from Hull University with a BSc (Hons) Computer Science Degree. Dan has many years experience in web design, having set up his own business - ByteBox.



Jenny Davis joins the Group as Receptionist (maternity cover). Jenny previously worked in Customer Services for a National Waste Management company. She has 6 years experience in various administration roles.

Congratulations to...



Receptionist April Fox and partner, Ben, celebrate the birth of their first child Darcie Grace, on 28 January 2010, weighing 8lb 4oz. Everyone at the group wishes the new family all the very best.

Group Buyer Noel Pepper and partner, Caroline, celebrate the birth of James William who was born on 5 April 2010 at 12.20 am, weighing 7lb 7oz. Everyone at the group wishes the new family all the very best.



Andy Hill and wife, Sarah, celebrate the birth of Charlie Euin who was born on 13 April 2010 at 6.44 am, weighing 7lb 3oz. Everyone at the group wishes the new family all the very best.

Diary Dates

Gelder Camp - 11 - 13 June 2010
Royal Visit - 17 June 2010
Gelder Golf Day - 10 September 2010

Contact us...

If you would like to receive further information about the Gelder Group and the services we provide please mail info@gelder.co.uk or telephone 01427 788837 to request an information pack.

Amy Goulsbra is the Editor of this Newsletter which is published quarterly. If you have a story you wish to be considered for the next publication or should you wish to be added to our mailing list for future publications please email amy@gelder.co.uk or alternatively you can download our newsletter via our website

