



Autumn 2009

Hello and welcome to our autumn newsletter.

The 3 month period ending 30 September 2009 saw us report our worst ever quarterly performance on the back of a drop in sales of some 33% compared to the previous quarter- a real "oh bugger" moment following our record first 6 months trading.

The recession is now the longest and deepest ever since the war and is taking its toll on our industry; we like many others are not immune. Unlike many others we are very focused and have a collective mental toughness and team spirit that, in my opinion, is essential to success in a hostile marketplace.

Perhaps this is the reason that whilst we have, in recent weeks, seen several more of our competitors go to the wall, our forward order book has climbed to record levels – a remarkable achievement.

We now have a forward order book of some £21 million, 140% up from where it was in June and £1 million higher than our previous record. A great comfort blanket as we now look to tackle the next and most dangerous phase of any recession – the recovery.

Thank you everyone for your continued support, particularly our customers. I hope you enjoy this newsletter.





Steve Gelder MBE
Managing Director

BDMA Training Centre

The Gelder Group's Training Academy is proud to announce that it has been awarded the first UK licence to deliver British Disaster Management Association (BDMA) courses. Laurence Mitchell is the Group's appointment trainer and from December will commence with the delivery of a full range of courses including Drying and Flood Restoration.

For further information or to book a place on one of the courses email Caroline Bevis at caroline@gelder.co.uk or visit the BDMA website www.bdma.org.uk



Gelder New Home Secures Top Prize



Gelder Group's New Homes division has scooped West Lindsey District Council's Local Authority Building Control Award for the "Best Individual Dwelling" at the authorities "Building Excellence Awards 2009". The Group was also highly commended in the "Best Community Project" category for its work on Acacia Hall, Friesthorpe.

Gelder Group's New Homes Sales Manager, Barbara Heaton commented that "this award was received for the quality of build on Plot 4, Woodland Chase, Gainsborough, a development of just five properties. It's a very pleasing award to win as it's the Local Authority Building Control Officers who do the judging". Adding "If the Chief Building Control Officer says you've constructed the best new home in the district, you really have".



Group Receive Gold Certificate of Recognition

On 20th August the Gelder Group became the 5th UK Company ever to receive the Investors in People Gold Standard Certificate of recognition.

Since the Investors in People's launch in 1991 only 40,000 of the UK's 2.16 million registered businesses have achieved IIP status and, at the time of going to print, only 5 have achieved the gold standard, with no UK building company having achieved the recognition.



The new IIP gold standard was introduced in May 2009 with the introduction of 3 new tiers of accreditation, bronze, silver and gold sitting above the existing standard. The aim of the new award is to promote a higher level of achievement with companies undergoing re-assessment of their existing IIP standard.

Pictured with the Gold Award (left to right) Steve Gelder, MD; David Melton IIP Assessor; Mike Johnson, Training Manager

Major Contracts Progress Well

Work on the first of 3 Design and Build housing projects from Havelock and Longhurst Group has commenced in Grimsby. The project consists of 18 new flats and for ease of access a 36 metre mobile tower crane (pictured) is being utilised.



Works on 2 further schemes, 19 units in Ashby, Scunthorpe and 18 units off Nettleham Road in Lincoln will commence later this month.

Works have started on a new 56 bed modular building at Lincoln County Hospital. The New Additional Acute In-Patient Accommodation will take 20 weeks to complete and comprises of pile foundations, reinforced ground beams, and a steel supported structure. Internal alterations include specialist service modifications, such as medical gases, nurses call, power lighting and domestic water services



Business Improvement Team

The Major Contracts Division of the Gelder Group has set up a Business Improvement Team. The aim of the team is to sustain and increase business through retention of clients and development of new strategies with regard to design and build and framework contracts.



Pictured left to right:
(back row) Robert Porter, Stewart Loughton, Ben Taylor, Jon Cook, Simon Hope, Gavin Parker, Ian Crowe, Tom Senescall
(front row) Jolene Gray, Denise Kell, Scott Elston

Rugby Legends Attend Golf Day

For the second year running Gelder Group's Annual Golf day was blessed with glorious weather as 72 competitors battled it out at the Lincoln Golf Club's picturesque Torksey course, alongside Rugby legends Jerry Guscott and Jason Leonard for individual and team prizes.

Gelder Group's main Board of Directors were supported on the 10th tee by their wives who provided all competitors with much needed refreshments. The day's sport was concluded with an evening meal and prize giving by Jerry Guscott (left) and Jason Leonard (right)



Overall winner of the individual prize was Andy Procter of Natwest (centre), playing off a handicap of just 6. The winning team consisted of Andy Hill (Gelder Group), Mike Wilcox (Merlin) and Dave Thompson (Trent Valley Academy). All individual winners are detailed on our website.

Appointments

To cope with an influx of new orders our Major Contracts Division has recruited 5 new members of staff:

(Pictured Left to Right)

Nigel Parker - Site Manager, John Lynes - Quantity Surveyor, Jean Daly - Health & Safety Coordinator, Matt Hodgkins - Contracts Manager, Ian Pickwell - Site Manager.



Contact us...

If you would like to receive further information about the Gelder Group and the services we provide please mail info@gelder.co.uk or telephone 01427 788837 to request an information pack.

Congratulations to...



Claims Manager, Maria Birch and her partner Ricky celebrate the arrival of their first child, Lyric Keith Dagegg, he was born on 8th August, 10 weeks early weighing only 3lb 11 ounces, however is now a healthy 8lbs.

Accounts Assistant Lisa Wells and Bricklayer David Wells are celebrating the birth of their first child Amy Wells who was born on 15th September weighing 6lb 10 ounces.



Architectural Technologist Jon Cook and his wife Louise celebrate the arrival of twins. Both Hollie, Archie, mum, dad and big sister Evie are doing well and everyone at the Group wishes them all the best.

Plumbing Administrator, Emma Heaton (19) raised over £300 for the Red Cross by abseiling down Grimsby Dock Tower, an impressive feat!



Congratulations from everyone at the Group

Chrissy Law is the Editor of this Newsletter which is published quarterly. If you have a story you wish to be considered for the next publication or should you wish to be added to our mailing list for future publications please email chrissy@gelder.co.uk or alternatively you can download our newsletter via our website.

