



Winter 2008/09

Happy New Year and welcome to our Winter Newsletter.

Against a 2008 backdrop of plummeting share prices, bank bailouts, high oil prices and economic uncertainty the Gelder Group enjoyed yet another record year with sales up 23% to £30m.

2009 has started in much the same way, we are now officially in recession, the banks continue to rely on government bailouts, high oil prices have been replaced by business bankruptcies (including some of our competitors) but despite this the Gelder Group continues to expand and strengthen its order book - £10 Million of new orders were secured in the first 10 trading days of January 2009 – a record start to any year.

Energy, commitment and a real can do attitude is evident in all Gelder Group departments, divisions and associated companies. I attribute this to having many fantastic managers and committed employees at the organisation. Add to this mix some very proactive clients and supportive suppliers and we are ready to tackle the UK recession head on – we will need to be, it's going to be brutal.

Thank you everyone for your continued support - I hope you enjoy this newsletter



Steve Gelder MBE
Managing Director



£1.5M RFU Contracts

The Major Contracts Division has been awarded two separate contracts to construct Rugby Club Pavilions at Ilkeston and Skegness.

The £500k Ilkeston RUFC scheme is a design and build project consisting of 8 changing rooms, meeting room, kitchen, physiotherapy and first aid facilities.

The £950k Skegness RUFC project consists of 8 changing rooms, showers, toilets, major alterations and refurbishment to the existing club house.

Group Awarded Framework Agreement

The Gelder Group have secured a £6m framework contract to partner Lincolnshire County Council and Mouchel Business Services to manage their capital programme for condition repairs to schools.

The contract will run for three years and the works involve repair and improvements to school premises throughout Lincolnshire. A dedicated team from Mouchel Business Services and Gelder Group will work closely together during this period to deliver the framework contract.

Gelder Group Major Contracts Director, Kevin Manterfield-Ivory, commented that "The Group are delighted to have secured this agreement" adding "the work is for one of the company's most important clients. It's a great way to start the New Year".



Pictured: Members of the Framework Team: Iain Cameron Senior Estimator, Kevin Manterfield-Ivory Major Contracts Director, and John Traves, Surveyor

Gelder Environmental

2008 saw the Group's green activities develop enormously and the coming year will see even further improvements.

Works to the Group's £250k environmental project are progressing well. In December, 3,200 native deciduous trees were planted. The planting will create an important enhancement to the biodiversity of the local area. In February '09, the 1 acre lake will be stocked with a variety of fish species, some ornamental, some suitable for coarse fishing.

The Gelder Group's waste management arm, Greentech, is going from strength to strength, processing around 50 skips of waste per week, achieving an incredible recycling rate of more than 90%. This far exceeds the industry average of 72%.



Pictured - A selection of the 3,200 trees planted in December

New Kitchen & Dining Facilities at Bassetlaw District Hospital



Works on a new kitchen and dining facilities at Bassetlaw District Hospital, Worksop are progressing well. The 60 week, £3.5M Contract has been running since February '08 and has attracted a lot of interest due to some impressive features including a glazed wall (pictured left) and a link bridge walkway (pictured right) for the new kitchen and dining room. The walkway forms an integral part of the contract linking the new building with the existing at three stories high and over 60 metres long. Project Manager Alan Smith commented 'The installation of the corridor has attracted a lot of interest from the hospital and general public who are all very impressed.'



Divisional Office's Sales Increase

Gelder Group's North Midlands Divisional Office, located at Barlborough, Derbyshire has reported a 67% increase in sales to £4m in only its second full year of trading.

Strong Insurance Repair & Renovation sales helped push turnover through the £4m barrier during the 12 month period ending 31st December 2008.

Group Managing Director, Steve Gelder, said he was "absolutely delighted with the division's performance" adding that "these results have given the board much confidence to continue with its programme of expansion".



Pictured North Midlands Divisional Manager, Mick Millership (Centre) with his team

Training Academy Enrols Students

Since promoting NVQ's in June last year the Gelder Group's Training Academy has made impressive progress. Headed by Group Training Manager Mike Johnson the department's main priority has been to bring the Gelder workforce inline with government training guidelines.

The Group's aim is that by 2012 all employees will be qualified to a minimum of NVQ level 2.

Mike Johnson, Group Training Manager commented 'I am delighted in the response we've had so far. Our aim in 2009 is to work closely with Lincoln College to get our trades personnel through the O.S.A.T Scheme (on site assessment and training), to get an NVQ in their relevant trade. This achievement will



mean the whole Gelder Group workforce will possess CSCS (Construction Skills Certification Scheme) cards by the target date of 2010.

Pictured - Training in progress at our River Cottage Training Academy

Appointments

Caroline Bevis joins the Groups Training Department as Training Academy Administrator. Caroline previously worked as a Sales & Marketing Administrator for an overseas property company. She has over 20 years experience in various admin roles.



Rob Weaver, 53, joins the Group's Major Contracts Division as Site Manager. Rob joins us from Linpave where he worked for 16 years as Site Manager. He has over 38 years experience in the construction industry.

Congratulations to...

Dave Leak, Fleet Manager and Steve Simmons, Waste Transport Manager (pictured right), have recently been awarded their OCR



Level 3 Certificate of Professional Competence in National Road Haulage.



Sean Beamond (pictured left), Assistant Architectural Technologist has received an award for Achievement in Construction Health & Safety Studies from Lincoln College.

Diary Dates

*Gelder Group Sponsored Lincoln City V Darlington
Saturday 14th February
Caravanning Weekend 24th - 26th April
Camping weekend 12th - 14th June
Corporate Golf Day Thursday 10th September*

Contact us...

If you would like to receive further information about the Gelder Group and the services we provide please mail info@gelder.co.uk or telephone 01427 788837 to request an information pack.

Chrissy Law is the Editor of this Newsletter which is published quarterly. If you have a story you wish to be considered for the next publication or should you wish to be added to our mailing list for future publications please email chrissy@gelder.co.uk or alternatively you can download our newsletter via our website.

